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ELIZABETH J. JENSEN

CURRENT POSITION: Christian A. Johnson Excellence in Teaching Professor of Economics

OFFICE ADDRESS: Department of Economics
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HOME ADDRESS: 3 Woodlawn Place
Clinton, NY 13323
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EDUCATION: Ph.D., Massachusetts Institute of Technology, February 1984
B.A., Swarthmore College, Economics with Mathematics minor, with High Honors, 1978

RESEARCH INTERESTS:

Industrial Organization, Predictors of College Success, Student Course Choice, Pedagogy in Economics, Economic Education

TEACHING INTERESTS:

Industrial Organization, Antitrust and Regulation, American Economic History, Microeconomics, Rhetoric in Economics

PREVIOUS ACADEMIC EXPERIENCE:

Chair, Economics Department, Hamilton College, July 1992 - December 1998
Acting Chair, Economics Department, Hamilton College, July 1990 - June 1991
Associate Professor, 1989 - 1998
Assistant Professor, Hamilton College, 1983-1989
Teaching Assistant, Intermediate Macroeconomics, MIT, February - May, 1983
Teaching Assistant, Introductory Macroeconomics, MIT, September 1981 - May 1982
Tutor, Statistics for Economists, Swarthmore College, September - December, 1977

OTHER RELEVANT POSITIONS HELD:

Junior Economist in Microeconomics and Regulation, Council of Economic Advisers, September 1980-August 1981
Acting Director of Clearinghouse and Research Assistant, Public Interest Economics (Washington, D.C.), Summer 1979
Research Assistant, Department of Health, Education and Welfare, Office of Income Security Policy, Summer 1978
Summer Intern, Congressional Budget Office, Budget Analysis Division, Summer 1977

HONORS, SCHOLARSHIPS, AND FELLOWSHIPS:

Christian A. Johnson Excellence in Teaching Professorship, 2011-14
Faculty Collaborator, Hamilton College Levitt Center Fellowship, Summer 2009
The Class of 1962 Outstanding Teaching Award, 2002
Faculty Collaborator, Hamilton College Emerson Grant, Summer 2000
Hamilton College Margaret Bundy Scott Fellowship, 1987-88
Sloan Foundation Graduate Fellowship, 1982
National Science Foundation Graduate Fellowship, (for three years), 1978
Graduated with High Honors from Swarthmore College, 1978
Phi Beta Kappa, 1978

PUBLICATIONS:

"Early Decision and College Performance" (with Stephen Wu), *Economics of Education Review* (August 2010). 29: 5, pp. 517-525.

"Social Learning and Course Choice" (with Ann L. Owen), *International Review of Economics Education* (2008), 7:1, pp. 9-35.

Industrial Organization: Theory and Practice (with Don E. Waldman) Addison-Wesley, 4th edition 2012, 3rd edition 2007, 2nd edition 2001, 1st edition 1998.

"Using Arbitration to Eliminate Class Actions: Efficient Business Practice or Unconscionable Abuse?" (with Jean R. Sternlight), *Law and Contemporary Problems* (Winter/Spring 2004), pp. 75-103.

"Appealing to Good Students in Introductory Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2003), pp. 299-325.

"Pedagogy, Gender, and Interest in Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2001), pp. 323-343.

"Why are Women Such Reluctant Economists? Evidence From Liberal Arts Colleges," (with Ann L. Owen), *American Economic Review Papers and Proceedings*, (May 2000), pp. 466-470.

"Research Expenditures and the Discovery of New Drugs," *Journal of Industrial Economics*, (Sept. 1987), pp. 83-95.

OTHER PUBLICATIONS:

"Teaching Undergraduate Industrial Organization," in *International Handbook on Teaching and Learning Economics*, Gail M. Hoyt and KimMarie McGoldrick, eds. (Edward Elgar, 2012).

"Imperfectly Competitive Product Markets," in *21st Century Economics: A Reference Handbook*, Rhona C. Free, ed. (SAGE Publications, 2010), pp. 125-134.

"Gender and Interest in Studying Economics," (with Ann L. Owen) in *Critical Junctures in Women's Economic Lives*," Center for Economic Progress, 2002.

Review of *Public Policy Toward Cable Television* by Thomas W. Hazlet and Matthew L. Spitzer in *Review of Industrial Organization*, May 1999

WORKING PAPERS:

"Predictive Power of Standardized Tests" (with Stephen Wu)

"The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms"

"Rates of Return to Investment in the Pharmaceutical Industry: A Survey"

PAPERS GIVEN:

"Learning About Learning: Students' Course Choices," presented at the American Economic Association Annual Meeting, Washington, D.C., January 2003.

"Gender and Interest in Studying Economics," presented at "Critical Junctures in Women's Economic Lives," sponsored by the Center for True Economic Progress, St. Paul, MN, April 2001.

"Pedagogy That Appeals to Good Students," presented at the American Economic Association Annual Meeting, New Orleans, LA, January 2001.

"Why Are Women Such Reluctant Economists? Evidence from Liberal Arts Colleges," presented at the American Economic Association Annual Meeting, Boston, MA, January 2000.

"The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms," presented at the UCLA School of Public Health and Department of Economics Seminar on Pharmaceutical Economics and Policy, November 1990.

"Rates of Return to Investment in the Pharmaceutical Industry: A Survey," prepared for an Office of Technology Assessment workshop on government policies and pharmaceutical research and development, Santa Barbara, CA, September 1990.

"The Determinants of Research and Development Expenditures in the Ethical Pharmaceutical Industry," presented at the Eastern Economic Association Meetings, Boston, MA, March 1988.

"Research Expenditures and the Discovery of New Drugs," presented at the North American Annual Meetings of the Econometric Society, Dallas, Texas, December 1984.

PROFESSIONAL ACTIVITIES:

Invited participant (as mentor) in CeMENT Regional Workshop, funded by the American Economic Association; San Antonio, TX, November 19-20, 2009

Participant in Teaching Innovations Program (TIP) workshop, sponsored by the Committee on Economic Education of the American Economic Association; Georgetown University, June 3-5, 2005

Member of Visiting Committee in Economics, Drew University, 2011

Member of Visiting Committee in Economics, Kenyon College, 2007

Member of Visiting Committee in Economics, Wesleyan University, 2002

Member of Visiting Committee in Economics, Swarthmore College, 1988

Reviewer, tenure file, Ursinus College, 2011

Reviewer, tenure file, Claremont McKenna College, 2009

Reviewer, tenure file, Lafayette College, 2007

Reviewer, promotion file, Kenyon College, 2006

Reviewer, tenure file, Swarthmore College, 1992

External Examiner in the Honors program at Swarthmore College, May 1991 and May 1985

Reviewer, fifth edition of *Microeconomics and Behavior* by Robert H. Frank

Reviewer, NSF

Referee for *Contemporary Economic Policy*, *Economics of Education Review*, *International Review of Economics Education*, *Journal of Economic Education*, *Journal of Industrial Economics*, *Journal of Research in Pharmaceutical Economics*, *Quarterly Journal of Business and Economics*, *Quarterly Journal of Economics*, *RAND Journal*, and *Review of Industrial Organization*

Member: American Economic Association
Committee on the Status of Women in the Economics Profession
Industrial Organization Society
AAUP

